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17 UNITED STATES DISTRICT COURT  
18 NORTHERN DISTRICT OF CALIFORNIA  
19 OAKLAND DIVISION

20 BIKASH MOHAN MOHANTY, On Behalf of )  
21 Himself and All Others Similarly Situated, )

22 Plaintiff, )

23 vs. )

24 BIGBAND NETWORKS, INC., AMIR )  
25 BASSAN-ESKENAZI, RAN OZ, FREDERICK )  
26 BALL, GAL ISRAELY, DEAN GILBERT, )  
27 KEN GOLDMAN, LLOYD CARNEY, BRUCE )  
28 SACHS, ROBERT SACHS, GEOFFREY )  
YANG, MORGAN STANLEY & CO., INC., )  
MERRILL LYNCH, PIERCE, FENNER & )  
SMITH, INC., JEFFERIES & CO., INC., )  
COWEN AND CO., INC., AND )  
THINKEQUITY PARTNERS, LLC )

Defendants. )

Case No. 3:07-CV-05101-SBA

NOTICE OF MOTION AND MOTION  
TO CONSOLIDATE, TO APPOINT  
GWYN JONES LEAD PLAINTIFF AND  
TO APPROVE PROPOSED LEAD  
PLAINTIFF'S SELECTION OF  
COUNSEL; MEMORANDUM OF  
POINTS AND AUTHORITIES IN  
SUPPORT THEREOF

DATE: January 22, 2008

TIME: 1:00 P.M.

DEPT: Courtroom 3, 3rd Floor

DENNIS KOESTERER, On Behalf of Himself  
and All Others Similarly Situated,

Plaintiff,

v.

BIGBAND NETWORKS, INC., AMIR  
BASSAN-ESKENAZI, FREDERICK A. BALL,  
RAN OZ, LLOYD CARNEY, DEAN  
GILBERT, KEN GOLDMAN, GAL ISRAELY,  
BRUCH SACHS, ROBERT SACHS, and  
GEOFFREY YANG

Defendants.

Case No. 3:07-CV-05168-MMC

ABRENA WINSTON, Individually and On  
Behalf of All Others Similarly Situated,

Plaintiff,

v.

BIGBAND NETWORKS, INC., AMIR  
BASSAN-ESKENAZI, RAN OZ, FREDERICK  
BALL, GAL ISRAELY, DEAN GILBERT,  
KEN GOLDMAN, LLOYD CARNEY,  
BRUCE SACHS, ROBERT SACHS,  
GEOFFREY YANG, MERRILL LYNCH,  
PIERCE, FENNER & SMITH, INC.,  
MORGAN STANLEY & CO., INC., COWEN  
AND CO., JEFFERIES & CO., and  
THINKEQUITY PARTNERS LLC

Defendants.

Case No. 3:07-CV-05327-JSW

DONALD SMITH, On Behalf of Himself and  
All Others Similarly Situated,

Plaintiff,

v.

BIGBAND NETWORKS, INC., AMIR  
BASSAN-ESKENAZI, and FREDERICK A.  
BALL

Defendants.

Case No. 3:07-CV-05361-SI

WAYNE LUZON, On Behalf of Himself and All  
Others Similarly Situated,

Plaintiff,

v.

BIGBAND NETWORKS, INC., AMIR BASSAN-  
ESKENAZI, RAN OZ, FREDERICK BALL, GAL  
ISRAELY, DEAN GILBERT, KEN GOLDMAN,  
LLOYD CARNEY, BRUCE SACHS, ROBERT  
SACHS, GEOFFREY YANG, MORGAN  
STANLEY & CO., INC., MERRILL LYNCH,  
PIERCE, FENNER & SMITH, INC., JEFFERIES  
& CO., INC., COWEN AND CO., INC., and  
THINKEQUITY PARTNERS LLC

Defendants.

Case No. 3:07-CV-05637-WHA

DEBRA L. BERNSTEIN, Individually and On  
Behalf of All Others Similarly Situated,

Plaintiff,

v.

BIGBAND NETWORKS, INC., AMIR  
BASSAN-ESKENAZI, RAN OZ, FREDERICK  
A. BALL, GAL ISRAELY, DEAN GILBERT,  
KENNETH A. GOLDMAN, LLOYD CARNEY,  
BRUCE I. SACHS, ROBERT J. SACHS,  
GEOFFREY Y. YANG, MORGAN STANLEY  
& CO., INCORPORATED, JEFFERIES &  
COMPANY, INC., MERRILL LYNCH, PIERCE  
FENNER & SMITH INCORPORATED,  
COWEN AND COMPANY, LLC and  
THINKEQUITY PARTNERS LLC,

Defendants.

Case No. 3:07-CV-05825-MHP

EUGENE HAMMER, On Behalf of Himself and  
All Others Similarly Situated,

Plaintiff,

v.

BIGBAND NETWORKS, INC., AMIR  
BASSAN-ESKENAZI, FREDERICK A. BALL,  
RAN OZ, LLOYD CARNEY, DEAN GILBERT,  
KEN GOLDMAN, GAL ISRAELY, BRUCE  
SACHS, ROBERT SACHS, and GEOFFREY  
YANG

Defendants.

Case No. 3:07-CV-05825-MHP

**NOTICE OF MOTION AND MOTION**

**TO: ALL PARTIES AND THEIR ATTORNEYS OF RECORD**

PLEASE TAKE NOTICE that on January 22, 2008, at 1:00 P.M., or as soon thereafter as the matter may be heard, before the Honorable Judge Sandra B. Armstrong, United States District Court, Northern District of California, Oakland Division, Courtroom 3, 3<sup>rd</sup> Floor, 1301 Clay Street, Suite 4005, Oakland, California 94612, Gwyn Jones (“Jones” or “Movant”) will and hereby moves for an order for consolidation of these actions; to be appointed Lead Plaintiff in these actions against BigBand Networks, Inc. pursuant to the lead plaintiff provisions of the Private Securities Litigation Reform Act of 1995 (“PSLRA”), codified as Section 27(a)(3) of the Securities Act of 1933, 15 U.S.C. § 77z-1(a)(3) (2007), and/or Section 21D(a)(3) of the Securities Exchange Act of 1934, 15 U.S.C. § 78u-4(a)(3) (2007); and for approval of Movant’s selection of the law firms Hagens Berman Sobol Shapiro LLP (“Hagens Berman”) and Kahn Gauthier Swick, LLC (“KGS”) as Co-Lead Counsel in this action.

This motion is based on this Notice of Motion and Motion, the Memorandum of Points and Authorities in Support Thereof, the Declaration of Reed R. Kathrein in Support of this Motion, the pleadings on file in this action, oral argument and such other matters as the Court may consider in hearing this motion.

Jones makes this Motion on the belief that Movant is the most “adequate plaintiff” as defined in the PSLRA because:

1. Movant has the largest financial interest in the relief sought by the Class and has incurred substantial losses in the amount of \$438,617.74 as a result of Movant’s purchase and/or acquisition of shares of BigBand Networks, Inc. securities pursuant to or traceable to the Company’s March 2007 Initial Public Offering (“IPO” or the “Offering”) through September 27, 2007, and

2. Movant satisfies the typicality and adequacy requirements of Fed. R. Civ. Proc. Rule 23.

1 Jones further requests that the Court approve the selection of Movant's counsel, Hagens  
2 Berman and KGS, as Co-Lead Counsel for the Class. The Hagens Berman and KGS firms are  
3 nationally recognized law firms with significant class action, fraud and complex litigation  
4 experience, and are firms with the resources to effectively and properly pursue this action.

5 For all of the foregoing reasons, Jones respectfully requests that this Court: (1) appoint  
6 Jones to serve as Lead Plaintiff in this action; (2) approve Jones' selection of Lead Counsel for the  
7 Class; and (3) grant such other and further relief as the Court may deem just and proper.

**STATEMENT OF ISSUES TO BE DECIDED**

Whether these cases should be consolidated pursuant to Rule 42(a) of the Federal Rules of Civil Procedure as actions involving a common question of law or fact pending before the Court;

Whether Gwyn Jones should be appointed Lead Plaintiff in the consolidated action against BigBand Networks, Inc. pursuant to the lead plaintiff provisions of the Private Securities Litigation Reform Act of 1995 (“PSLRA”), codified as Section 27(a)(3) of the Securities Act of 1933, 15 U.S.C. § 77z-1(a)(3) (2007), and/or Section 21D(a)(3) of the Securities Exchange Act of 1934, 15 U.S.C. § 78u-4(a)(3) (2007);

Whether the Court should approve Movant’s selection of the law firms Hagens Berman Sobol Shapiro LLP (“Hagens Berman”) and Kahn Gauthier Swick, LLC (“KGS”) to represent the class in this action, also pursuant to the lead plaintiff provisions of the Private Securities Litigation Reform Act of 1995 (“PSLRA”), codified as Section 27(a)(3) of the Securities Act of 1933, 15 U.S.C. § 77z-1(a)(3) (2007), and/or Section 21D(a)(3) of the Securities Exchange Act of 1934, 15 U.S.C. § 78u-4(a)(3) (2007).

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## MEMORANDUM OF POINTS AND AUTHORITIES

### I. INTRODUCTION

Jones hereby moves to be appointed Lead Plaintiff in this action against BigBand Networks, Inc. (“BigBand” or the “Company”) pursuant to the lead plaintiff provisions of the Private Securities Litigation Reform Act of 1995 (“PSLRA”), codified as Section 27(a)(3) of the Securities Act of 1933 (the “Securities Act”), 15 U.S.C. § 77z-1(a)(3) (2007), and/or Section 21D(a)(3) of the Securities Exchange Act of 1934, 15 U.S.C. § 78u-4(a)(3) (2007); and for approval of Movant’s selection of the law firms Hagens Berman Sobol Shapiro LLP (“Hagens Berman”) and Kahn Gauthier Swick, LLC (“KGS”) as Co-Lead Counsel in this action.

Jones fully understands Movant’s duties and responsibilities to the Class, and is willing and able to oversee the vigorous prosecution of this action. As described in the Certification attached to the Declaration of Reed R. Kathrein at Ex. A, (“Kathrein Decl.”), Jones has suffered a loss of \$438,617.74 as a result of Movant’s purchase and/or acquisition of shares of BigBand securities pursuant to or traceable to the Company’s March 2007 Initial Public Offering (“IPO” or the “Offering”) through September 27, 2007. To the best of Movant’s knowledge, Jones has therefore sustained the largest loss of any qualified investor seeking to be appointed as Lead Plaintiff. In addition to evidencing the largest financial interest in the outcome of this litigation, Jones’ certifications demonstrate Movant’s intent to serve as Lead Plaintiff in this litigation, including Movant’s cognizance of the duties of serving in that role.<sup>1</sup>

Moreover, Jones satisfies both the applicable requirements of the PSLRA and Rule 23 of the Federal Rules of Civil Procedure (“Rule 23”) and is presumptively the “most adequate plaintiff.” Jones respectfully submits that Movant should be appointed as Lead Plaintiff in this

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<sup>1</sup> The relevant federal securities laws specifically authorize any class member seeking to be appointed lead plaintiff to either file a complaint or move for appointment as lead plaintiff. *See*, 15 U.S.C. § 77z-1(a)(3)(B)(i) (Claims under the Securities Act of 1933) and 15 U.S.C. § 77z-1(a)(3)(B)(i) (Claims under the Securities Exchange Act of 1934). A copy of Jones’ certifications of Movant’s transactions in BigBand securities is attached as Exhibit A to the Kathrein Decl. that has been filed in support of this motion.

1 action, and that this Honorable Court should approve Movant's selection of the law firms KGS and  
2 Hagens Berman as Co-Lead Counsel in this action.

3 Jones also moves to consolidate all related actions pursuant to Rule 42(a) of the Federal  
4 Rules of Civil Procedure as each involves common questions of law or fact relating to untrue  
5 statements of material fact and/or the omissions of material facts necessary to make Defendants'  
6 statements in the registration statement not misleading, and the purchase of BigBand securities  
7 between March 14, 2007 and September 27, 2007 inclusive.

## 8 II. PROCEDURAL HISTORY

9 The first lawsuit against Defendants in any District, *Mohanty v. Bassan-Eskenazi, et al.*,  
10 was filed on October 3, 2007 in the Northern District of California by Bikash Mohan Mohanty,  
11 individually and on behalf of all persons or entities that purchased or otherwise acquired BigBand  
12 securities pursuant to or traceable to the Company's March 2007 IPO.<sup>2</sup> The gravamen of the  
13 complaint is Defendants' violation of the Securities Act.<sup>3</sup> Specifically, the complaint arises out of  
14 Defendants' including or allowing the inclusion of materially false and misleading statements in  
15 the Registration Statement and Prospectus issued in connection with the IPO, in direct violation of  
16 the Securities Act.<sup>4</sup> These misrepresentations and omissions caused the price of BigBand  
17 securities to be artificially inflated, and thereby resulted in the damages suffered by Jones and the  
18 other members of the Class.

19 Shortly after the initial filing of the *Mohanty* action, Plaintiff Mohanty published a notice of  
20 pendency of that action over the national wire service *Market Wire* on October 4, 2007. Kathrein

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21  
22 2 Multiple cases have been filed against the Defendants in the Northern District of California.  
23 They include: *Koesterer v. BigBand Networks, Inc. et al.*, 07-cv-05168-MMC; *Winston v. BigBand*  
24 *Networks, Inc. et al.*, 07-cv-05327-JSW; *Smith v. BigBand Networks, Inc. et al.*, 07-cv-05361-SI;  
*Luzon v. BigBand Networks, Inc. et al.*, 07-cv-05637-WHA; *Bernstein v. BigBand Networks, Inc. et*  
*al.*, 07-cv-05819-CRB; *Hammer v. BigBand Networks, Inc. et al.*, 07-cv-05825-MHP. The class  
periods in these cases generally run from March 14, 2007 to September 27, 2007.

25 3 Two of the cases sought to be consolidated herein assert claims under the Securities  
26 Exchange Act of 1934.

27 4 The complaint referenced herein refers to the first-filed lawsuit against Defendants,  
*Mohanty v. Bassan-Eskenazi, et al.*, filed on October 3, 2007.

Decl., Ex. C (Published Notice). That notice advised Class Members of the existence of the lawsuit and described the claims asserted.

Consistent with the terms of the PSLRA, Jones has timely filed this motion for appointment as Lead Plaintiff within 60 days from the publication of the notice of pendency of that action in the *Market Wire* press release.

### III. SUMMARY OF FACTS

This is a class action brought on behalf of the purchasers of BigBand common stock pursuant to the March 2007 IPO of 10.7 million shares of common stock priced at \$13.00 per share. In connection with this Offering – of which the Company sold 7.5 million shares and insiders sold 3.2 million shares – Defendants raised gross proceeds of at least \$159.965 million (including the \$20.865 million BigBand shares sold by Company insiders in connection with the IPO Underwriters' oversubscription agreement).

BigBand, its entire Board of Directors, its Chief Financial Officer and the Underwriters involved in the Offering (including, Morgan Stanley & Co. Inc., Merrill Lynch, Pierce, Fenner & Smith, Inc., Jefferies & Co., Inc., Cowen & Co., Inc., and Thinkequity Partners, LLC), are each charged with including, or allowing the inclusion of materially false and misleading statements in the Registration Statement and Prospectus issued in connection with the IPO, in direct violation of the Securities Act of 1933. Specifically, Defendants each failed to conduct an adequate due diligence investigation into the Company prior to the IPO, they also each failed to reveal that at that time of the IPO, BigBand was not performing according to plan, that it lacked significant controls and procedures and Defendants lacked any reasonable basis to forecast near-term foreseeable financial and operational results.

Moreover, at the time of the IPO, Defendants also failed to reveal that the Company's financial results were already underperforming expectations and that Defendants had boosted the financial results of the quarter immediately prior to the offering, by loading its customers with more inventory than they could possibly use in the near term – such that sales in the immediate quarters would foreseeably be adversely impacted. In addition, Defendants also failed to reveal

1 that the roll out of its new products were not proceeding according to its growth plan, and that this  
 2 transition too was adversely impacting, and foreseeably would continue to impact revenues in the  
 3 near-term.

4 It was only on September 27, 2007, after the close of trading – and after Defendants and  
 5 other Company insiders liquidated over \$15.30 million of their personally held shares in or in  
 6 connection with the IPO – that the truth about the Company was ultimately revealed to investors,  
 7 including that the problems which existed at the time of the IPO would result in extremely  
 8 disappointing results for the third quarter of 2007 – including substantially reduced revenues as the  
 9 Company’s largest customer was forced to “work off” excess inventory prior to being able to  
 10 acquire more product from BigBand, and that problems rolling out the Company’s latest products  
 11 were also having a material adverse impact upon earnings, operations and results.

12 The following trading day, on the publication of this news, BigBand stock price collapsed.  
 13 As evidence of this, shares of BigBand fell over 30% in a single trading day – plummeting from  
 14 over \$9.00 per share to below \$6.00 per share, before closing at \$6.49 per share, on September 28,  
 15 2007. That trading day, BigBand also experienced exceptionally heavy trading volume with  
 16 almost 7 million shares traded – hundreds of times the Company’s recent average daily trading  
 17 volume.

#### 18 **IV. ARGUMENT**

##### 19 **A. The Court Should Consolidate the Related Actions**

20 The Private Securities Litigation Reform Act of 1995 requires that the question of  
 21 consolidation be decided prior to the determination of the appointment of Lead Plaintiff. The  
 22 Private Securities Litigation Reform Act of 1995, Pub. L. No. 104-67, 109 Stat. 737 (1995)  
 23 (“PSLRA”) provides, among other things, for consolidation of substantially similar actions:

24 If more than one action on behalf of a class asserting substantially the  
 25 same claim or claims arising under this title has been filed, and any  
 26 party has sought to consolidate those actions for pretrial purposes or  
 27 for trial, the court shall not make the determination [of appointment  
 of lead plaintiff under §21D(a)(3)(B)] until after the decision on the  
 motion to consolidate is rendered.

1 15 U.S.C. § 77z-4(a)(3)(B)(ii) and 15 U.S.C. § 78u-4(a)(3)(B)(ii).

2 Thus, the PSLRA establishes a two-step process for resolving lead plaintiff and  
3 consolidation issues where more than one action on behalf of a class based on substantially the  
4 same facts has been filed. The court “shall” first decide the consolidation issue and thereafter  
5 decide the lead plaintiff issue “[a]s soon as practicable” after the consolidation motion has been  
6 decided. *Id.*

7 Given that the selection of lead plaintiff and lead counsel is the necessary first step to  
8 prosecute the actions, Plaintiff urges the Court to grant the consolidation Motion as soon as  
9 practicable and consolidate these related actions under the lowest case number.<sup>5</sup> A prompt  
10 determination is reasonable and warranted under Fed. R. Civ. P. 42(a), given the common  
11 questions of fact and law presented by the actions now pending in this District.

12 Consolidation pursuant to Rule 42(a) is proper and routinely granted in actions such as this,  
13 where there are common questions of law and fact. *See Yousefi v. Lockheed Martin Corp.*,  
14 70 F. Supp. 2d 1061, 1064 (C.D. Cal. 1999).<sup>6</sup> Courts have recognized that securities class actions,  
15 in particular, are ideally suited to consolidation pursuant to Rule 42(a) because their unification  
16 expedites pretrial proceedings, reduces case duplication, avoids contacting of the parties and  
17 witnesses for inquiries in multiple proceedings, and minimizes the expenditure of time and money  
18 by all persons concerned. *See e.g., In re Equity Funding of Am. Sec. Litig.*, 416 F. Supp. 161, 176  
19 (C.D. Cal. 1976), *Primavera Familienstiftung v. Askin*, 173 F.R.D. 115, 129 (S.D.N.Y. 1997).  
20 Indeed, “[i]n securities actions where the complaints are based on the same ‘public statements and  
21 reports’ consolidation is appropriate if there are common questions of law and fact” and the parties

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22 <sup>5</sup> On November 21, 2007, the parties to each of these cases filed a joint Stipulation and  
23 [Proposed] Order Regarding Consolidation and Scheduling.

24 <sup>6</sup> Rule 42(a) of the Federal Rules of Civil Procedure allows this Court to order consolidation  
of separate actions:

25 When actions involving a common question of law or fact are pending  
26 before the Court, it may order a joint hearing or trial of any or all of  
the matters in issue in the actions; it may order all of the actions  
27 consolidated; and it may make such orders concerning proceedings  
therein as may tend to avoid unnecessary costs of delay.

will not be prejudiced. *Garber v. Randell*, 477 F.2d 711, 714 (2d Cir. 1973); *Weltz v. Lee*, 199 F.R.D. 129, 131 (S.D.N.Y. 2001). Consolidating shareholder class actions streamlines and simplifies pre-trial and discovery proceedings, including motions, class action issues, clerical and administrative duties, and generally reduces the confusion and delay that result from prosecuting related actions separately before two or more judges. *Id. See also In re Olsten Corp. Sec. Litig.*, 3 F. Supp. 2d 286 (E.D.N.Y. 1998).

As discussed above, the actions pending before this Court present virtually identical factual issues, each one alleges violations of the federal securities and each action names the same defendants. The differences in the complaints are minor and will be resolved upon the filing of a consolidated complaint. Because these actions are based on the same facts and involve the same subject matter, the same discovery will be relevant to all lawsuits. Thus, consolidation is appropriate.

Accordingly, this Court should enter an Order that consolidates the related cases and all future related cases with the instant action.

## **B. Jones Should Be Appointed Lead Plaintiff**

### **1. The PSLRA Procedure for Lead Plaintiff Appointment Favors Appointment of Jones**

The selection of Lead Plaintiff in a securities class action is a determination made by the Court as to which plaintiff is the most capable of adequately representing the class. The Court:

(s)hall appoint as lead plaintiff the member or members of the purported plaintiff class that the court determines to be *most capable of adequately representing* the interests of class members in accordance with this subparagraph.

15 U.S.C. § 77z-1(a)(3)(B)(i) and 15 U.S.C. § 78u-4(a)(3)(B)(i) (emphasis added).

The “most adequate plaintiff” assumes a rebuttable presumption that:

The most adequate plaintiff in any private action arising under this subchapter is the person or group of persons that ---

(aa) has either filed the complaint or made ‘a motion in response to a notice under subparagraph (A)(i);

(bb) *in the determination of the court, has the largest financial interest in the relief sought by the class; and*

(cc) otherwise satisfies the requirements of Rule 23 of the Federal Rules of Civil Procedure.

15 U.S.C. § 77z-1(a)(3)(B)(iii)(I) and 15 U.S.C. § 78u-4(a)(3)(B)(iii)(I) (emphasis added).

Only by a showing that a Lead Plaintiff will not fairly and adequately represent the Class, or is subject to unique defenses that will render such plaintiff incapable of adequately representing the Class, will this presumption be overcome. 15 U.S.C. § 77z-1(a)(3)(B)(iii)(II) and 15 U.S.C. § 78u-4(a)(3)(B)(iii)(II).

Under this statutory test, Jones is the “most adequate plaintiff” and should be appointed as Lead Plaintiff on behalf of the proposed Class. Jones has timely moved this Court for appointment as Lead Plaintiff in accordance with the PSLRA and has the willingness, resources and expertise to obtain excellent results for the Class. Consequently, this Court should appoint Jones as Lead Plaintiff and approve Movant’s selection of Hagens Berman and KGS as Co-Lead Counsel for the Class.

## **2. Jones Has Complied With the PSLRA and Should Be Appointed Lead Plaintiff**

Jones moves the Court to be appointed Lead Plaintiff and has timely filed the instant motion to be appointed lead plaintiff within the 60-day time period requirement. The plaintiff in the first-filed action published notice on *Market Wire*, a national business-oriented wire service, on October 4, 2007. Accordingly, Jones meets the requirement of 15 U.S.C. § 77z-1(a)(3)(B)(iii)(I)(aa) and 15 U.S.C. § 78u-4(a)(3)(B)(iii)(I)(aa), and has filed Movant’s motion within the 60-day time period requirement.

Moreover, Jones has sustained a substantial loss from Movant’s investment in BigBand securities and has shown Movant’s willingness to represent the Class by signing a certification detailing Movant’s BigBand transaction information. Kathrein Decl., Ex. A. As demonstrated by

NOT. OF MOT. AND MOT. TO CONSOLID., TO - 7 -  
APP. GWYN JONES LEAD PL. AND TO  
APPROVE PROP. LEAD PL.’S SELECTION OF  
COUNSEL; MPA IN SUPPORT THEREOF  
NO. 3:07-CV-05101-SBA



1 this certification, Jones is prepared to consult with counsel on a regular basis, prior to every major  
 2 litigation event, and direct the course of the litigation, with the benefit of counsel's advice. In  
 3 addition, Jones has selected and retained highly competent counsel to represent the Class with  
 4 significant experience in securities class action litigation. Kathrein Decl., Ex. D.

5 **3. Jones Has the Largest Financial Interest of the Plaintiffs Who Have Submitted**  
 6 **Applications for Lead Plaintiff**

7 As a result of Movant's purchases of BigBand securities throughout the Class Period, Jones  
 8 has suffered losses of \$438,617.74. Kathrein Decl., Ex. B. Jones believes Movant has the largest  
 9 financial interest in this class action compared to any other party moving for Lead Plaintiff. The  
 10 PSLRA provides that there is a rebuttable presumption that the "most adequate plaintiff" is the  
 11 plaintiff with the largest financial interest in the relief sought by the class. 15 U.S.C. § 77z-  
 12 l(a)(3)(B)(iii)(I)(bb). "So long as the plaintiff with the largest losses satisfies the adequacy  
 13 requirements, he is entitled to lead plaintiff status..." *Ferrari v. Gisch*, 225 F.R.D. 599, 602 (C.D.  
 14 Cal. 2004) (citing *In re Cavanaugh* 306 F.3d 726, 732 (9th Cir. 2002)). Jones, therefore, is  
 15 presumptively the "most adequate plaintiff" pursuant to the PSLRA.

16 **4. Jones Satisfies the Requirements of Rule 23**

17 Section 27(a)(3)(B)(iii)(I)(cc) of the Securities Act and Section 21D(a)(3)(B)(iii)(I)(cc) of  
 18 the Securities Exchange Act of 1934, as amended by the PSLRA, provides that the Lead Plaintiff  
 19 must satisfy the typicality and adequacy requirements of Fed. R. Civ. Proc. 23(a). *Siegall v. Tibco*  
 20 *Software, Inc.*, 2006 U.S. Dist. Lexis 26780, \*15 (N.D. Cal. Feb. 24, 2006) ("In the context of  
 21 determining the appropriate lead plaintiff, the requirements of 'typicality' and adequacy of  
 22 representation are the key factors."). This Court's analysis of any other requirements of Rule 23 as  
 23 it relates to class certification should be deferred until the Lead Plaintiff moves for class  
 24 certification. *Schrivver v. Impac. Mortg. Holdings, Inc.*, 2006 Dist. Lexis 40607, \*16 (C.D. Cal.  
 25 May 2, 2006) ("At the lead plaintiff appointment stage, the Rule 23 inquiry is not as searching as it  
 26 would be on a motion for class certification; the prospective lead plaintiff need only make a prima  
 27 facie showing that it meets the typicality and adequacy factors."). As detailed below, Jones



satisfies both the typicality and adequacy requirements of Rule 23(a), and should therefore be appointed Lead Plaintiff in this action.

**a. Jones' Claims Are Typical of the Claims of All the Class Members**

Under Rule 23(a)(3), typicality exists where “the claims...of the representative parties” are “typical of the claims...of the class.” The typicality requirement of Rule 23(a)(3) is satisfied when the representative plaintiffs’ claims arise from the same event or course of conduct that gives rise to claims of other class members, and when the claims are based on the same legal theory. *See Crossen v. CV Therapeutics*, 2005 US Dist. Lexis 41396, \*13 (N.D. Cal. Aug. 10, 2005). The requirement that the proposed class representatives’ claims be typical of the claims of the class does not mean, however, that the claims must be identical. *See Hanlon v. Chrysler Corp.*, 150 F.3d 1011, 1020 (9th Cir. 1988).

In this case, the typicality requirement is met because Jones’ claims *are* identical to the claims of the other Class Members. Jones and all the members of the Class purchased BigBand securities when the stock prices were artificially inflated as a result of the Defendants’ misrepresentations and omissions, and thus, both Jones and the Class Members suffered damages as a result of these purchases. Simply put, Jones, like all the other Class Members, (1) purchased BigBand securities pursuant to or traceable to its March 2007 Initial Public Offering; (2) purchased BigBand securities at artificially inflated prices as a result of the Defendants’ misrepresentations and omissions; and (3) suffered damages thereby. Jones’ claims and injuries “arise from the same event or course of conduct that [gave] rise to the claims of other class members.” *Crossen*, 2005 US Dist. Lexis 41396 at \*13.

Moreover, Jones is not subject to any unique or special defenses. Thus, Jones meets the typicality requirement of Rule 23 because Movant’s claims are the same as the claims of the other Class Members.

**b. Jones Will Adequately Represent the Interests of the Class**

The requirements of Rule 23(a) relating to adequate representation are satisfied if (1) the class counsel is qualified, experienced, and generally able to conduct the litigation; (2) the interests

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of the class are not antagonistic to one another; and (3) the lead plaintiff has a “sufficient interest in the outcome of the case to ensure vigorous advocacy.” *Miller v. Ventro Corp.*, 2001 U.S. Dist. Lexis 26027, \*44 (N.D Cal. Nov. 28, 2001) (*citing Takeda v. Turbodyne Techs.*, 67 F.Supp. 2d 1129, 1132 (C.D. Cal. 1999)). As described below, Jones will adequately represent the interests of the class.

Jones’ interests are clearly aligned with the members of the Class because Movant’s claims are identical to the claims of the Class. There is no evidence of antagonism between Jones’ interests and those of proposed Class Members. Furthermore, Jones has a significant, compelling interest in prosecuting this action to a successful conclusion based upon the very large financial loss Movant incurred as a result of the wrongful conduct alleged herein. This motivation, combined with Jones’ identical interest with the members of the Class, clearly shows that Jones will adequately and vigorously pursue the interests of the Class. In addition, Jones has selected counsel that is highly experienced in prosecuting securities class actions such as this one to represent the fund and the class.

In sum, because of Jones’ common interests with the Class Members, Movant’s clear motivation and ability to vigorously pursue this action, and Movant’s competent counsel, the adequacy requirement of Fed. R. Civ. Proc. 23(a) is met in this case. Therefore, since Jones not only meets both the typicality and adequacy requirements of Rule 23(a), and has sustained the largest amount of losses at the hands of the Defendants, Jones is, in accordance with 15 U.S.C. § 77z-1(a)(3)(B)(iii)(I), presumptively the most adequate plaintiff to lead this action.<sup>7</sup>

### **C. THIS COURT SHOULD APPROVE JONES’ CHOICE OF LEAD COUNSEL**

The PSLRA vests authority in the Lead Plaintiff to select and retain counsel to represent the class, subject to the Court’s approval. 15 U.S.C. § 77z-1(a)(3)(B)(v) and § 78u-1(a)(3)(B)(v). Thus, this Court should not disturb the Lead Plaintiff’s choice of counsel unless necessary to “protect the interests of the class.” 15 U.S.C. § 77z-1(a)(3)(B)(iii)(II)(aa) and § 78u-

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<sup>7</sup> The PSLRA clearly envisions a two-part test of a presumption of adequacy and a mechanism for rebutting the presumption. 15 U.S.C. § 77z-1(a)(3)(B)(iii)(I) and (II) and § 78u-1(a)(3)(B)(iii)(I) and (II). Jones meets the presumption of adequacy.  
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1 l(a)(3)(B)(iii)(II)(aa). Jones has selected Hagens Berman and KGS to serve as Co-Lead Counsel  
 2 for the Class. These firms have not only prosecuted complex securities fraud actions, but have  
 3 successfully prosecuted many other types of complex cases. Kathrein Decl., Ex. D, (firm resumes).  
 4 This Court may be assured that in the event that this motion is granted, the members of the Class  
 5 will receive the highest caliber of legal representation.

6 **V. CONCLUSION**

7 For all of the foregoing reasons, Jones respectfully requests that this Court: (1) appoint  
 8 Jones to serve as Lead Plaintiff in this action; (2) approve Jones' selection of Lead Counsel for the  
 9 Class; and (3) grant such other and further relief as the Court may deem just and proper.

10  
 11 Dated: December 3, 2007

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Attorneys for Plaintiff

**DECLARATION OF SERVICE**

I hereby certify that on December 3, 2007, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system which will send notification of such filing to the e-mail addresses registered, as denoted on the attached **Electronic Mail Notice List**, and I hereby certify that I have mailed the foregoing document or paper via the United States Postal Service to the non-CM/ECF participants indicated on the attached **Manual Notice List**.

I declare under penalty of perjury under the laws of the United States of America that the foregoing is true and correct. Executed this 3rd day of December 2007, at Berkeley, California.

/s/ Reed R. Kathrein

REED R. KATHREIN

## Mailing Information for a Case 4:07-cv-05101-SBA

### Electronic Mail Notice List

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- (No manual recipients)